
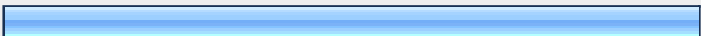
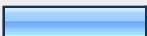


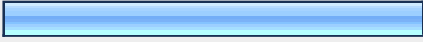
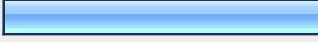
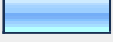
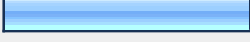


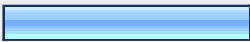

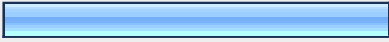
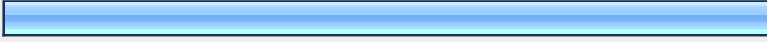
DRAFT: CREW HAMPTON ROADS ("CREW HR") MEMBER SURVEY

1. How many years have you been a member of CREW? (Total during your career whether consecutive or not)			
		Response Percent	Response Count
0-2 years		44.2%	19
<b>3-5 years</b>		<b>46.5%</b>	<b>20</b>
6-10 years		9.3%	4
11-15 years		0.0%	0
16-20 years		0.0%	0
21 years or longer		0.0%	0
		<b>answered question</b>	<b>43</b>
		<b>skipped question</b>	<b>0</b>

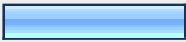


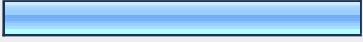
**2. How many years you have worked in commercial real estate or a related industry?**

		Response Percent	Response Count
0-2 years		4.7%	2
3-5 years		23.3%	10
<b>6-10 years</b>		<b>27.9%</b>	<b>12</b>
11-15 years		20.9%	9
16-20 years		7.0%	3
21 years or longer		16.3%	7
		<b>answered question</b>	<b>43</b>
		<b>skipped question</b>	<b>0</b>


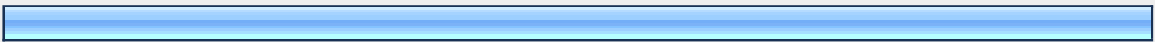


**3. How many CREW HR events do you attend on an annual basis?**

		Response Percent	Response Count
0-3		16.3%	7
4-6		7.0%	3
7-10		25.6%	11
<b>Most of them</b>		<b>51.2%</b>	<b>22</b>
		<b>answered question</b>	<b>43</b>
		<b>skipped question</b>	<b>0</b>



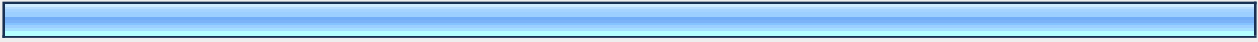
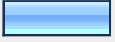
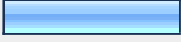
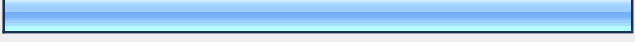

**4. What do you think of the costs of membership (2009 Dues - \$300)?**

		Response Percent	Response Count
Too Expensive		11.9%	5
<b>About Right</b>		<b>61.9%</b>	<b>26</b>
Inexpensive		2.4%	1
Irrelevant to Me/My company pays		23.8%	10
		<b>answered question</b>	<b>42</b>
		<b>skipped question</b>	<b>1</b>

**5. What do you think of the costs of the monthly luncheons (\$25)?**

		Response Percent	Response Count
Too Expensive		4.7%	2
<b>About Right</b>		<b>76.7%</b>	<b>33</b>
Inexpensive		4.7%	2
Irrelevant to Me/My company pays		14.0%	6
		<b>answered question</b>	<b>43</b>
		<b>skipped question</b>	<b>0</b>

6. What is your preferred location for lunch meetings? (Please rank your top 3 choices.)

		Response Percent	Response Count
Downtown Norfolk		81.4%	35
<b>Norfolk Airport</b>		<b>88.4%</b>	<b>38</b>
Virginia Beach Town Center		83.7%	36
Downtown Hampton		7.0%	3
Hampton Coliseum Central		11.6%	5
Chesapeake Greenbrier Area		41.9%	18
Other		2.3%	1
		<b>answered question</b>	<b>43</b>
		<b>skipped question</b>	<b>0</b>

7. Please rate the importance of each of the following in deciding whether or not to attend a CREW HR program:

	Very Important	Somewhat Important	Not Important	Response Count
1. Time of day at which the program is scheduled	<b>51.2% (22)</b>	34.9% (15)	14.0% (6)	43
2. Location of the program	34.9% (15)	<b>51.2% (22)</b>	14.0% (6)	43
3. Cost to attend the program	11.6% (5)	<b>58.1% (25)</b>	30.2% (13)	43
4. Subject of the program (topic/speaker(s))	<b>62.8% (27)</b>	34.9% (15)	2.3% (1)	43
5. 2 – 3 weeks advance notice of the meeting so that I can plan to attend	<b>60.5% (26)</b>	34.9% (15)	4.7% (2)	43
6. Ability to walk-in without a reservation	11.6% (5)	37.2% (16)	<b>51.2% (22)</b>	43
7. Networking time at the meeting	<b>64.1% (25)</b>	30.8% (12)	5.1% (2)	39
			8. Other (please specify):	2
	<b><i>answered question</i></b>			<b>43</b>
	<b><i>skipped question</i></b>			<b>0</b>

**8. Why did you join / why do you continue to belong to CREW HR?**

	Very Important	Important	Neutral	Unimportant	Very Unimportant	Rating Average	Response Count
Networking/Business Development Opportunities	<b>86.0% (37)</b>	14.0% (6)	0.0% (0)	0.0% (0)	0.0% (0)	1.14	43
Programs / Education	45.2% (19)	<b>47.6% (20)</b>	7.1% (3)	0.0% (0)	0.0% (0)	1.62	42
Charitable Activities / Community Involvement	19.0% (8)	<b>45.2% (19)</b>	28.6% (12)	7.1% (3)	0.0% (0)	2.24	42
Leadership Opportunities / Visibility	21.4% (9)	<b>59.5% (25)</b>	16.7% (7)	2.4% (1)	0.0% (0)	2.00	42
Social Activities / Friendships	21.4% (9)	<b>50.0% (21)</b>	26.2% (11)	2.4% (1)	0.0% (0)	2.10	42
					Other (please specify)		2
	<b>answered question</b>						<b>43</b>
	<b>skipped question</b>						<b>0</b>

**9. Is CREW HR meeting your expectations in these areas?**

	Very Satisfied	Satisfied	Neutral	Disappointed	Very Disappointed	Rating Average	Response Count
Business development opportunities	25.6% (11)	<b>32.6% (14)</b>	27.9% (12)	14.0% (6)	0.0% (0)	2.30	43
Networking opportunities/resources	30.2% (13)	<b>48.8% (21)</b>	18.6% (8)	2.3% (1)	0.0% (0)	1.93	43
Educational opportunities	16.3% (7)	<b>53.5% (23)</b>	30.2% (13)	0.0% (0)	0.0% (0)	2.14	43
Marketing opportunities/exposure	9.3% (4)	<b>55.8% (24)</b>	34.9% (15)	0.0% (0)	0.0% (0)	2.26	43
Charitable/Civic involvement opportunities	20.9% (9)	<b>39.5% (17)</b>	<b>39.5% (17)</b>	0.0% (0)	0.0% (0)	2.19	43
Career opportunities	4.7% (2)	27.9% (12)	<b>65.1% (28)</b>	2.3% (1)	0.0% (0)	2.65	43
Opportunities to develop personal relationships	27.9% (12)	<b>44.2% (19)</b>	27.9% (12)	0.0% (0)	0.0% (0)	2.00	43
	<b><i>answered question</i></b>						<b>43</b>
	<b><i>skipped question</i></b>						<b>0</b>

**10. What CREW HR functions have you attended in the last year and how do you rank the value of your time spent at these functions?**


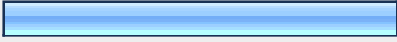
**Ranking**

	Very Beneficial	Beneficial	Slightly Beneficial	Not Beneficial	Response Count
Monthly Luncheon Meetings	39.0% (16)	<b>48.8% (20)</b>	12.2% (5)	0.0% (0)	41
Annual Luau	23.3% (7)	<b>53.3% (16)</b>	23.3% (7)	0.0% (0)	30
Joint Networking Event (with HRACRE, CREC, etc.)	37.9% (11)	<b>44.8% (13)</b>	13.8% (4)	3.4% (1)	29
Holiday Luncheon (Silent Auction)	6.7% (2)	<b>56.7% (17)</b>	33.3% (10)	3.3% (1)	30
Spring Social (e.g. Tour of Chamberlin)	18.2% (4)	<b>50.0% (11)</b>	18.2% (4)	13.6% (3)	22
CREW Network national & regional events (MARC Conference)	21.1% (4)	<b>47.4% (9)</b>	5.3% (1)	26.3% (5)	19

**# Attended**

	0	1	2	3	4	5	6	7	8	9	10	Response Count
Monthly Luncheon Meetings	2.5% (1)	5.0% (2)	12.5% (5)	5.0% (2)	2.5% (1)	2.5% (1)	7.5% (3)	12.5% (5)	17.5% (7)	12.5% (5)	<b>20.0% (8)</b>	40
Annual Luau	27.0% (10)	<b>56.8% (21)</b>	8.1% (3)	5.4% (2)	2.7% (1)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	37
Joint Networking Event (with HRACRE, CREC, etc.)	36.4% (12)	<b>39.4% (13)</b>	18.2% (6)	3.0% (1)	0.0% (0)	0.0% (0)	3.0% (1)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	33
Holiday Luncheon (Silent Auction)	17.6% (6)	<b>70.6% (24)</b>	2.9% (1)	5.9% (2)	0.0% (0)	2.9% (1)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	34
Spring Social (e.g. Tour of Chamberlin)	<b>62.5% (20)</b>	34.4% (11)	3.1% (1)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	32

CREW Network national & regional events (MARC Conference)	<b>81.8% (27)</b>	12.1% (4)	6.1% (2)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	33
<i>answered question</i>												<b>42</b>
<i>skipped question</i>												<b>1</b>

11. Do you think it's important to have members only events each year?												
											Response Percent	Response Count
Yes											73.8%	31
No											26.2%	11
<i>answered question</i>												<b>42</b>
<i>skipped question</i>												<b>1</b>

12. Currently, CREW HR offers the Member-Only events listed below. Please tell us what you think about current offerings and whether the Members-Only events are important to you.							
	Very Satisfied	Satisfied	Disappointed	Very Disappointed	Never Attend	Rating Average	Response Count
Annual Membership/Pioneering Women Luncheon	<b>41.5% (17)</b>	29.3% (12)	2.4% (1)	0.0% (0)	26.8% (11)	2.41	41
Spring Social (Tour of the Chamberlin)	23.1% (9)	25.6% (10)	0.0% (0)	0.0% (0)	<b>51.3% (20)</b>	3.31	39
Holiday Luncheon	30.2% (13)	<b>46.5% (20)</b>	2.3% (1)	0.0% (0)	20.9% (9)	2.35	43
<i>answered question</i>							<b>43</b>
<i>skipped question</i>							<b>0</b>

**13. Have you or are you actively serving on a CREW HR committee?**

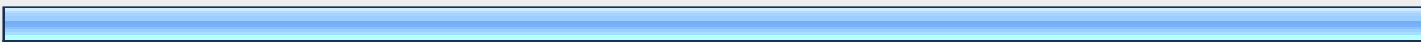
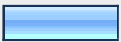
**If yes, rate the value of your committee experience.**



	Very rewarding	Somewhat rewarding	Not rewarding / no benefit	Response Count
Please respond	55.6% (20)	38.9% (14)	5.6% (2)	36

**If no, why not?**

	I don't have the time	My employer won't support the time commitment	None of the committees interest me	I don't know enough about the volunteer opportunities available	I'm willing, but no one has asked me to serve on a committee	Response Count
Please respond	100.0% (5)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	5
	Other (please specify)					9
	<b>answered question</b>					<b>40</b>
	<b>skipped question</b>					<b>3</b>

14. Have you ever been or are you currently a member of the CREW HR Board of Directors?							
If yes, rate the value of your Board experience:							
	Very rewarding	Somewhat rewarding	Not rewarding / no benefit	Response Count			
Please respond	83.3% (10)	16.7% (2)	0.0% (0)	12			
If no, why not?							
	I don't have the time	My employer won't support the time commitment	Does not interest me	I don't know enough about the opportunities available	I'm willing, but no one has asked me to serve on the Board	Response Count	
Please respond	47.4% (9)	0.0% (0)	5.3% (1)	31.6% (6)	15.8% (3)	19	
						Other (please specify)	5
						<b>answered question</b>	<b>31</b>
						<b>skipped question</b>	<b>12</b>

15. Do you think the CREW HR Board of Directors is in touch with the needs of the membership?			
		Response Percent	Response Count
Yes		95.0%	38
No		7.5%	3
Additional explanation: (what can the Board do better to meet the needs of the members?)			7
			<b>answered question</b>
			<b>40</b>
			<b>skipped question</b>
			<b>3</b>

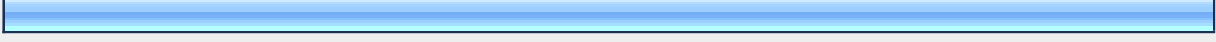



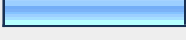
16. Do you think you get your money's worth from your CREW HR membership?			Response Percent	Response Count
Yes			88.1%	37
No			11.9%	5
			Not sure (please explain.)	4
			<b>answered question</b>	<b>42</b>
			<b>skipped question</b>	<b>1</b>



17. Please rate each of the following aspects of CREW HR:					
	Very Important	Somewhat Important	Not Important	Rating Average	Response Count
Meeting new people	85.7% (36)	14.3% (6)	0.0% (0)	1.14	42
Social events	50.0% (21)	45.2% (19)	4.8% (2)	1.55	42
Leadership Opportunities (Committee Chair & Board)	42.9% (18)	42.9% (18)	14.3% (6)	1.71	42
Educational/professional development programs	61.9% (26)	35.7% (15)	2.4% (1)	1.40	42
Seeing people I already know in the industry	57.1% (24)	40.5% (17)	2.4% (1)	1.45	42
Personal development programs	47.6% (20)	42.9% (18)	9.5% (4)	1.62	42
Network of connections to other specialties and geographic regions	41.5% (17)	48.8% (20)	9.8% (4)	1.68	41
Industry trends	73.2% (30)	22.0% (9)	4.9% (2)	1.32	41

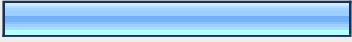
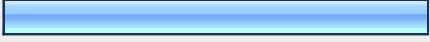
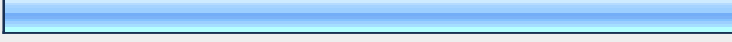
Exposure for your company	<b>75.6% (31)</b>	24.4% (10)	0.0% (0)	1.24	41
	<b>answered question</b>				<b>42</b>
	<b>skipped question</b>				<b>1</b>

<b>18. Please tell us what existing programs you find most beneficial:</b>					
	<b>Very Beneficial</b>	<b>Somewhat Beneficial</b>	<b>Not Beneficial</b>	<b>Rating Average</b>	<b>Response Count</b>
Monthly meetings on real estate topics	<b>83.3% (35)</b>	16.7% (7)	0.0% (0)	1.17	42
Personal development programs	<b>50.0% (21)</b>	40.5% (17)	9.5% (4)	1.60	42
Social functions	40.5% (17)	<b>52.4% (22)</b>	7.1% (3)	1.67	42
Small scale programs such as building/hard hat tours and real estate topics	<b>52.4% (22)</b>	38.1% (16)	9.5% (4)	1.57	42
Small scale programs with non real estate focus	12.5% (5)	<b>60.0% (24)</b>	27.5% (11)	2.15	40
Access to other members through CREW Network	<b>60.0% (24)</b>	37.5% (15)	2.5% (1)	1.43	40
CREW HR website	35.7% (15)	<b>45.2% (19)</b>	19.0% (8)	1.83	42
CREW Network Job bank	27.5% (11)	<b>47.5% (19)</b>	25.0% (10)	1.98	40
Community service programs/volunteer opportunities	38.1% (16)	<b>52.4% (22)</b>	9.5% (4)	1.71	42
	<b>answered question</b>				<b>42</b>
	<b>skipped question</b>				<b>1</b>

19. Would you be supportive of having different levels of CREW HR memberships with the goal of providing more affordable options to certain groups recognizing that reduced membership fees could impact the organization's income? If your answer is yes, please check the alternate membership level(s) you would support at reduced rates.

		Response Percent	Response Count
Student level (to encourage local college students to get involved)		81.0%	34
Government (government employees usually pay personally for their CREW HR memberships)		47.6%	20
Junior membership (for members with less than 2 years work experience)		57.1%	24
Corporate bulk discount (graduated cost based on number of members from one organization)		35.7%	15
I do not support alternate membership levels		11.9%	5
		<b>answered question</b>	<b>42</b>
		<b>skipped question</b>	<b>1</b>



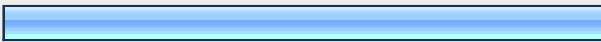
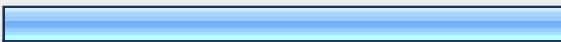
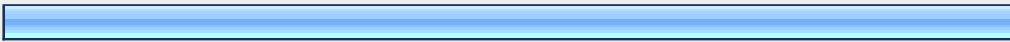

20. Do you think that CREW HR has a balanced membership according to the number of years in commercial real estate?			Response Percent	Response Count
Yes			82.1%	32
No			17.9%	7
			<i>answered question</i>	<b>39</b>
			<i>skipped question</i>	<b>4</b>

21. Would you be interested in an organized mentoring program?			Response Percent	Response Count
Yes, as a mentor			23.1%	9
Yes, as a mentee			28.2%	11
No			48.7%	19
			<i>answered question</i>	<b>39</b>
			<i>skipped question</i>	<b>4</b>

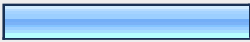

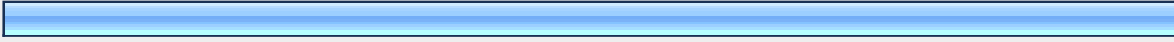
**22. Please rate additional programs and tools that CREW HR could provide to its members that would be of interest to you:**

	Very Interested	Somewhat Interested	Not Interested	Rating Average	Response Count
Professional development programs	<b>52.5% (21)</b>	42.5% (17)	5.0% (2)	1.53	40
Peer-level/industry-focused sessions designed for you to interact with people who do what you do	39.0% (16)	<b>43.9% (18)</b>	17.1% (7)	1.78	41
Continuing education credit programs	<b>36.6% (15)</b>	29.3% (12)	34.1% (14)	1.98	41
Short introductory presentations made by a member about themselves at events. Ideally the presenters would be selected randomly to get a good cross section of the membership.	41.5% (17)	<b>43.9% (18)</b>	14.6% (6)	1.73	41
Formal mentoring program for college students & recent graduates	27.5% (11)	<b>40.0% (16)</b>	32.5% (13)	2.05	40
Randomly assigned seating at events to promote more cross-fertilization between members	<b>52.5% (21)</b>	32.5% (13)	15.0% (6)	1.63	40
Welcoming committees at events for new members	<b>50.0% (20)</b>	30.0% (12)	20.0% (8)	1.70	40
			Other (please specify)		2
	<b>answered question</b>				<b>41</b>
	<b>skipped question</b>				<b>2</b>

23. Please indicate the top 3 program topics that interest you most (rank your choices 1, 2 or 3):



		Response Percent	Response Count
Project Specific / New Development		57.5%	23
<b>Market / Economic Overview</b>		<b>70.0%</b>	<b>28</b>
Professional / Skills Development (negotiating, public speaking, etc.)		40.0%	16
Field Trips / Property Tours		37.5%	15
Industry Expert Speakers / Panelists		67.5%	27
Social / Networking Events		40.0%	16
Other (please specify)		0.0%	0
		<b>answered question</b>	<b>40</b>
		<b>skipped question</b>	<b>3</b>

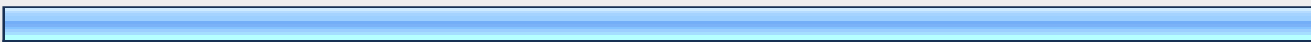
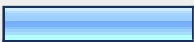
**24. Would you consider being involved in a Luncheon program? (Check all that apply)**

		Response Percent	Response Count
Presenter/Participant		16.2%	6
Hosting Location		8.1%	3
<b>No Interest</b>		<b>78.4%</b>	<b>29</b>
If yes, please provide details:			3
<i>answered question</i>			<b>37</b>
<i>skipped question</i>			<b>6</b>

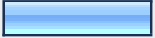


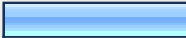
**25. Are you interested in attending informal/social networking events hosted by CREW HR?**

	Morning	Afternoon (2-5pm)	Evening (after 5pm)	Weekends	Not Interested	Response Count
If yes, what time of day do you prefer (Check all that apply.)	30.0% (12)	60.0% (24)	<b>65.0% (26)</b>	10.0% (4)	2.5% (1)	40
<i>answered question</i>						<b>40</b>
<i>skipped question</i>						<b>3</b>





26. Are you receiving adequate information/communication from CREW HR?			Response Percent	Response Count
Yes			97.6%	40
No			2.4%	1
			<b>answered question</b>	<b>41</b>
			<b>skipped question</b>	<b>2</b>

27. Which method of communication do you prefer?			Response Percent	Response Count
Twice monthly emails with all of the CREW HR news, information & meeting notices			87.5%	35
A separate email for each piece of CREW HR news, information & meeting notice			12.5%	5
			Other (please specify)	4
			<b>answered question</b>	<b>40</b>
			<b>skipped question</b>	<b>3</b>

28. How often do you access the CREW HR Hampton Roads web site?

		Response Percent	Response Count
Daily		0.0%	0
Weekly		9.8%	4
<b>Monthly</b>		<b>41.5%</b>	<b>17</b>
Rarely		36.6%	15
Never		12.2%	5
		<b>answered question</b>	<b>41</b>
		<b>skipped question</b>	<b>2</b>



29. How often do you access the CREW Network web site?

		Response Percent	Response Count
Daily		0.0%	0
Weekly		7.3%	3
Monthly		14.6%	6
<b>Rarely</b>		<b>43.9%</b>	<b>18</b>
Never		34.1%	14
		<b>answered question</b>	<b>41</b>
		<b>skipped question</b>	<b>2</b>

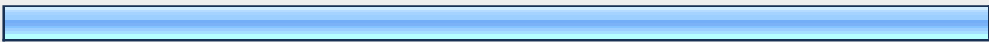
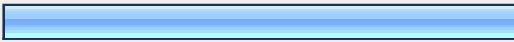
**30. What additional information would you like to see on the CREW HR website?**

		Response Count
		6
<i>answered question</i>		<b>6</b>
<i>skipped question</i>		<b>37</b>



**31. Do you read the CREW HR Newsletter?**

		Response Percent	Response Count
<b>Always</b>		65.9%	<b>27</b>
Occasionally		34.1%	14
Never		0.0%	0
Haven't Received It		0.0%	0
<i>answered question</i>			<b>41</b>
<i>skipped question</i>			<b>2</b>

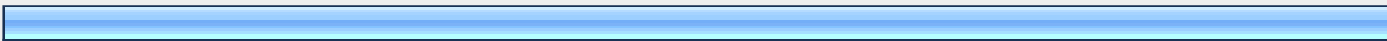
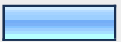
32. Do you think it is important for CREW HR to continue these types of charitable activities?						
	Visibility in the Community	Goodwill in the Community	Supporting Important Causes/Activities	Promote Philanthropy by and for Women	Not important	Response Count
If Yes, why	64.1% (25)	69.2% (27)	76.9% (30)	<b>84.6% (33)</b>	2.6% (1)	39
					Other:	4
	<b>answered question</b>					<b>39</b>
	<b>skipped question</b>					<b>4</b>

33. Is it important to you that the charities CREW HR supports have primarily female benefactors?			
		Response Percent	Response Count
Yes		65.9%	27
No		34.1%	14
	<b>answered question</b>		<b>41</b>
	<b>skipped question</b>		<b>2</b>




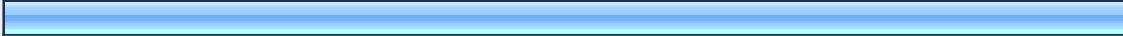

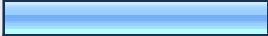
**34. Is it important to you that the charities CREW HR supports be local charities?**

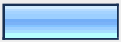

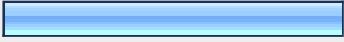
		Response Percent	Response Count
Yes		95.1%	39
No		4.9%	2
<i>answered question</i>			<b>41</b>
<i>skipped question</i>			<b>2</b>

**35. Are you aware that CREW HR and CREW Network both offer annual scholarships to college/university students obtaining degrees in commercial real estate or a related field?**

		Response Percent	Response Count
Yes		92.7%	38
No		7.3%	3
<i>answered question</i>			<b>41</b>
<i>skipped question</i>			<b>2</b>

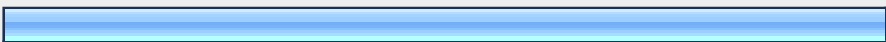
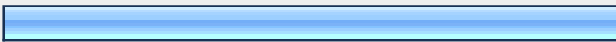
36. How do you think CREW HR is perceived within the local business and real estate community? (Check all that apply.)

		Response Percent	Response Count
As a group that puts on informative, serious programs		45.0%	18
As a good source of networking opportunities with prominent members of the industry		57.5%	23
As a serious business development group		30.0%	12
<b>As primarily an organization for and about women</b>		<b>75.0%</b>	<b>30</b>
As primarily a commercial real estate organization		57.5%	23
As a place for people new to the industry to learn and develop their careers		17.5%	7
	Other (please specify)		1
	<b>answered question</b>		<b>40</b>
	<b>skipped question</b>		<b>3</b>

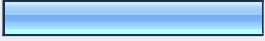



37. Do you notice CREW HR in the news?			Response Percent	Response Count
Always			7.5%	3
<b>Occasionally</b>			<b>70.0%</b>	<b>28</b>
Never			22.5%	9
			<i>answered question</i>	<b>40</b>
			<i>skipped question</i>	<b>3</b>

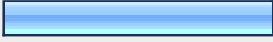
38. Do you think we need to raise our visibility in the business community?			
	If yes, what would be the preferable means of doing so? (Check all that apply.)	No	Response Count
Improve promotion of members and CREW HR in media	<b>94.1% (32)</b>	5.9% (2)	34
Encourage members to mention membership in CREW HR more	<b>90.0% (27)</b>	10.0% (3)	30
Annual "signature" event (list any ideas you have in "other")	<b>84.0% (21)</b>	16.0% (4)	25
Awards Program	<b>58.8% (10)</b>	41.2% (7)	17
Major Community Action fundraiser	<b>68.4% (13)</b>	31.6% (6)	19
Golf, Tennis, Casino Night, or similar activity	<b>59.1% (13)</b>	40.9% (9)	22
Industry Scholarship Program	<b>77.3% (17)</b>	22.7% (5)	22
Establish Leadership/Mentoring Program	<b>81.8% (18)</b>	18.2% (4)	22

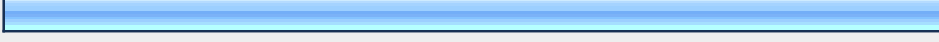
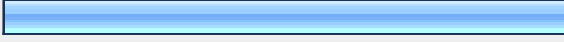
	Other (please specify)	4
	<b>answered question</b>	<b>37</b>
	<b>skipped question</b>	<b>6</b>

39. Have you or your employer ever sponsored a CREW HR event?		
		Response Percent
		Response Count
Yes		59.0%
No		41.0%
	<b>answered question</b>	<b>39</b>
	<b>skipped question</b>	<b>4</b>

40. If you or your employer have sponsored a CREW HR event, for which of the following reasons did you sponsor? (Check all that apply.)

		Response Percent	Response Count
N/A: Have not sponsored a CREW HR event		17.2%	5
<b>Provide exposure for my company and its services</b>		65.5%	19
Support the advancement of women in commercial real estate		27.6%	8
Support an employee who is a member of CREW HR		58.6%	17
		Other (please specify)	1
		<b><i>answered question</i></b>	<b>29</b>
		<b><i>skipped question</i></b>	<b>14</b>

41. If you or your employer have sponsored a CREW HR event, did your sponsorship dollars provide the benefits you were expecting?			Response Percent	Response Count
N/A: Have not sponsored a CREW HR event			21.4%	6
Yes			60.7%	17
No			17.9%	5
			Comments	3
			<b>answered question</b>	<b>28</b>
			<b>skipped question</b>	<b>15</b>

42. Which type of sponsorship do you prefer?			Response Percent	Response Count
One-time event sponsor			62.5%	20
Annual sponsor			37.5%	12
			<b>answered question</b>	<b>32</b>
			<b>skipped question</b>	<b>11</b>

43. Optional			Response Percent	Response Count
Name:			100.0%	10
Co Name:			90.0%	9
Phone #:			90.0%	9
	<i>answered question</i>			10
	<i>skipped question</i>			33

44. Do you have any other comments or suggestions?			Response Count
			7
	<i>answered question</i>		7
	<i>skipped question</i>		36